



**2017 - 2019
REVISED
TWO-YEAR BUDGET**

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March 2019

**DETAIL BUDGET LINE ITEMS
COST ANALYSIS AND JUSTIFICATION**

Capital & Equipment Expense- Computers & Software				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Justification/Calculations:				\$15,000	\$3,660	\$14,840	\$18,500
	Original Two-Year Amount	Revised Two-Year Amount					
	15,000	18,500	Variance				
			3,500				
Revised Justification: A slight adjustment to the two-year amount is in anticipation of the need to begin the replacement of equipment that is reaching its useful-life span.							
Total Evaluation Expense		18,500	x		6%		1,110
Total Program Expense		18,500	x		70%		12,950
Total Administration Expense		18,500	x		24%		4,440

Commissioner/Advisory Expense				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Justification/Calculations:				\$8,000	\$2,164	\$5,836	\$8,000
	Original Two-Year Amount	Revised Two-Year Amount					
	8,000	8,000	Variance				
			0				
Revised Justification: No change to this line item's two-year amount.							
Total Evaluation Expense		8,000	x		0%		0
Total Program Expense		8,000	x		0%		0
Total Administration Expense		8,000	x		100%		8,000

Dues and Subscriptions Expense				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Justification/Calculations:				\$84,250	\$29,855	\$42,125	\$71,980
	Original Two-Year Amount	Revised Two-Year Amount					
	84,250	71,980	Variance				
			12,270				
Revised Justification: No change to this line item's two-year amount.							
Total Evaluation Expense		71,980	x		6%		4,319
Total Program Expense		71,980	x		70%		50,386
Total Administration Expense		71,980	x		24%		17,275

Equipment Rental/Maintenance Expense				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Justification/Calculations:				\$65,244	\$32,709	\$42,535	\$75,244
	Original Two-Year Amount	Revised Two-Year Amount					
	65,244	75,244	Variance				
			(10,000)				
Revised Justification: Projections for this line item include a slight increase from Year 1 to adjust for any price increases of associated expenses.							
Total Evaluation Expense		75,244	x		6%		4,515
Total Program Expense		75,244	x		70%		52,671
Total Administration Expense		75,244	x		24%		18,059

**DETAIL BUDGET LINE ITEMS
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				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
General and Administrative Expense							
Justification/Calculations:							
				\$36,000	\$15,959	\$23,041	\$39,000
	Original Two-Year Amount 36,000	Revised Two-Year Amount 39,000	Variance (3,000)				
Revised Justification: A minimal increase to this line item is due to anticipated increase in bank fees.							
Total Evaluation Expense		39,000	x		0%		0
Total Program Expense		39,000	x		0%		0
Total Administration Expense		39,000	x		100%		39,000

				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Insurance Expense							
Justification/Calculations:							
				\$26,958	\$10,655	\$16,303	\$26,958
	Original Two-Year Amount 26,958	Revised Two-Year Amount 26,958	Variance 0				
Revised Justification: No change to this line item's two-year amount.							
Total Evaluation Expense		26,958	x		6%		1,617
Total Program Expense		26,958	x		70%		18,871
Total Administration Expense		26,958	x		24%		6,470

				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Materials and Supplies Expense							
Justification/Calculations:							
				\$20,000	\$2,979	\$12,021	\$15,000
	Original Two-Year Amount 20,000	Revised Two-Year Amount 15,000	Variance 5,000				
Revised Justification: Based on year-to-date actuals at the time of the creation of the budget, projections for this line items are expected to result in a slight cost-savings to the Commission.							
Total Evaluation Expense		15,000	x		6%		900
Total Program Expense		15,000	x		70%		10,500
Total Administration Expense		15,000	x		24%		3,600

				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Overhead Expense							
Justification/Calculations:							
				\$180,000	\$90,422	\$110,000	\$200,422
	Original Two-Year Amount 180,000	Revised Two-Year Amount 200,422	Variance (20,422)				
Revised Justification: Year 2 projections includes an increase based on Year 1 actuals.							
Total Evaluation Expense		200,422	x		6%		12,025
Total Program Expense		200,422	x		70%		140,296
Total Administration Expense		200,422	x		24%		48,101

**DETAIL BUDGET LINE ITEMS
COST ANALYSIS AND JUSTIFICATION**

			Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Program Development Expense/Strategic Planning Implementation						
Justification/Calculations:						
			\$105,000	\$60	\$29,940	\$30,000
	Original Two-Year Amount 105,000	Revised Two-Year Amount 30,000	Variance 75,000			
Revised Justification: In January 2018, the Commission assigned \$75,000 to this line item from the Professional Services Expense operating line item in order to procure a contractor for the planning phase of the new agency Strategic Plan (the current plan expires in the year 2020). However, existing resources have been leveraged in these efforts and a cost savings to this line item is anticipated.						
Total Evaluation Expense		30,000	x	33%		9,900
Total Program Expense		30,000	x	33%		9,900
Total Administration Expense		30,000	x	34%		10,200

			Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Professional Services Expense						
Justification/Calculations:						
			\$270,111	\$67,187	\$135,000	\$202,187
	Original Two-Year Amount 270,111	Revised Two-Year Amount 202,187	Variance 67,924			
Revised Justification: A projected cost savings for Year 2 amount is anticipated to account for expenses for professional services and miscellaneous administrative services for the remainder of the budget term.						
Total Evaluation Expense		202,187	x	0%		0
Total Program Expense		202,187	x	0%		0
Total Administration Expense		202,187	x	100%		202,187

			Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Staff Training, Travel & Conference Expense (Out of Town Travel)						
Justification/Calculations:						
			\$60,000	\$37,742	\$41,517	\$79,259
	Original Two-Year Amount 60,000	Revised Two-Year Amount 79,259	Variance (19,259)			
Revised Justification: A vital aspect of the Commission's work is convening and being a part of conversations that enhance the early childhood system of care. To that end, in order to account for upcoming convenings for which it is necessary for Commission staff to be a part of, therevised Year 2 amount includes a 10% increase from Year 1. Cost savings from other operational line items have been allocated for this increase.						
Total Evaluation Expense		79,259	x	6%		4,756
Total Program Expense		79,259	x	70%		55,481
Total Administration Expense		79,259	x	24%		19,022

			Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Telephone Expense						
Justification/Calculations:						
			\$43,280	\$14,300	\$17,300	\$31,600
	Original Two-Year Amount 43,280	Revised Two-Year Amount 31,600	Variance 11,680			
Revised Justification: The revised Year 2 amount includes an anticipated increase based on Year 1 actuals.						
Total Evaluation Expense		31,600	x	6%		1,896
Total Program Expense		31,600	x	70%		22,120
Total Administration Expense		31,600	x	24%		7,584

**DETAIL BUDGET LINE ITEMS
COST ANALYSIS AND JUSTIFICATION**

	Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Local Travel Expense - Local Mileage				
Justification/Calculations:				
	\$7,000	\$582	\$2,500	\$3,082
	Original Two-Year Amount 7,000	Revised Two-Year Amount 3,082	Variance 3,918	
Revised Justification: With an anticipated increase in Commission-related travel by use of personal vehicles in Year 2, as a part of leveraging Commission staff's time for community engagement, paired with an increase in the reimbursement rate, staff recommends a conservative projection of \$2,500.				
Total Evaluation Expense	3,082	x	6%	185
Total Program Expense	3,082	x	70%	2,157
Total Administration Expense	3,082	x	24%	740

2013-2020 STRATEGIC PLAN INVESTMENTS

	Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Tier 1: Children and Families				
Justification/Calculations:				
	\$13,402,789	\$7,711,393	\$6,012,291	\$13,723,684
Original Justification:				
Goal 1 - Health Promotion				
The Health Promotion focus area of the Commission's 2013-2020 Strategic Plan strives to improve children's health by focusing on preventive care, improving access to and utilization of medical services, early identification of children with special needs with appropriate referrals for behavioral health services and improving parents' knowledge of child health. Programs under this focus area provide the community with an array of services including but not limited to: early childhood physical and mental health, perinatal mental health prevention and intervention, early identification and intervention of developmental delays, and health literacy education. Approximately three (3) direct service programs are funded under this focus area along with the Commission's investment in support of Help Me Grow Fresno County.				
		<u>\$2,922,593</u>	<u>\$1,630,603</u>	
	Health Promotion Sub-total			
Goal 2 - Early Learning				
The Early Learning focus area of the Commission's 2013-2020 Strategic Plan focuses on increasing the number and capacity of quality early learning programs, as well as properly identifying and supporting children with special needs. Programs under this focus area provide the community with an array of services including but not limited to: early care and education quality improvement, parent-child developmental learning groups and integration of systems to support early identification and intervention for young children special needs. Three (3) direct service programs are funded under this focus area along with the High-Quality Training and Technical Assistance contract that supports and leverages the state-funded Quality Rating and Improvement System (QRIS) work. Additionally, this goal also includes the overhead for the Lighthouse for Children Child Development Center.				
		<u>\$2,875,971</u>	<u>\$2,093,271</u>	
	Early Learning Sub-total			
Goal 3 - Strong Families				
The Strong Families focus area of the Commission's 2013-2020 Strategic Plan focuses on the healthy development of relationships between parents and caregivers and their young children. The quality of early parent-child experiences is instrumental in shaping a child's healthy development, educational success, and social and emotional wellbeing. Programs under this focus area provide the community with an array of services including, but are not limited to: trauma informed care, home visitation, parent education, and parent coaching and mentoring. Approximately ten (10) direct service programs are funded under this focus area.				
<i>The Commission awarded two-year direct service contracts in FY2015-16 in the amount of \$10.6 million with the possibility of two, one-year renewals based on performance and availability of funds. In March 2018, the Commission set aside funds for the third year of the aforementioned contracts to be awarded to Funded Partners, based on performance.</i>				
		<u>\$1,912,829</u>	<u>\$2,288,416</u>	
	Strong Families Sub-total			
	Tier 1: Children and Families Total	\$7,711,393	\$6,012,291	
	Original 2-Year Amount 13,402,789	Revised 2-Year Amount 13,723,684	Variance (320,895)	
Revised Justification: To allow continuation of services to the community, the Commission made funds available for direct service contracts in Tier 1 for an additional (fourth) year, based on performance, which are accounted for in the Year 2 amount. Cost savings from the prior year along with revised amounts to the operating section of the budget have been reallocated to allow for the sustained level of funding. This will ensure there is no gap in services to young children and their families.				
Total Evaluation Expense	13,723,684	x	0%	0
Total Program Expense	13,723,684	x	100%	13,723,684
Total Administration Expense	13,723,684	x	0%	0

**DETAIL BUDGET LINE ITEMS
COST ANALYSIS AND JUSTIFICATION**

		Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Tier 2: Community Partners					
Justification/Calculations:					
		\$1,271,099	\$596,113	\$778,328	\$1,374,440
Goal 4 - Early Childhood Partner Capacity Building					
The Commission is committed to providing ongoing professional development and capacity building opportunities for early childhood providers and community partners, aimed at enhancing the knowledge and skills to improve service delivery approach in the work with young children and their families. Additionally, F5FC commissioned a Rural Needs Assessment in FY16-17 aimed at evaluating any gaps in early childhood services in rural communities of Fresno County. Two contracts were awarded in FY17-18 to implement those recommendations in two rural Fresno County communities, Huron and Mendota.					
	Service Provider Technical Assistance Materials and Supplies		\$18,869	\$35,000	
	Rural Needs Implementation Efforts		\$90,000	\$0	
	Early Childhood Partner Capacity Building Sub-total		\$108,869	\$35,000	
Community Learning Center	AmeriCorps Contract		\$100,529	\$196,180	
The Lighthouse for Children Community Learning Center (CLC) is a network of community partners working together to provide classes and workshops that encourage and foster healthy relationships between young children and their caregivers as well as to increase early literacy, language and school readiness skills. Along with family services, the Center supports professionals working with young children. The CLC is also home to a Group Prenatal Care Pilot Program, called GLOW!, as part of a contract with UCSF, San Francisco in partnership with CSU Fresno. The added resources for Year 2 allow for a seamless continuation of services for the final year of funding from UCSF. A detailed breakdown of staffing (3.6 FTE) and non-personnel costs to operate the Community Learning Center is provided.	AmeriCorps Team Parking & Misc.		\$17,394	\$20,000	
	AmeriCorps VISTA Contract & Project		\$6,400	\$0	
	Salaries		\$78,813	\$141,159	
	Absence/Leave Accrual		\$0	\$12,996	
	Medical Benefits (Dental, Medical, Vision)		\$14,565	\$74,194	
	Retirement Benefits		\$4,926	\$13,571	
	Payroll Taxes		\$6,530	\$17,028	
	Overhead & Operating Expense		\$230,456	\$236,900	
	IT Services		\$5,676	\$6,075	
	Family Parking Expense		\$639	\$1,100	
	Tenant Improvements, Modifications		\$6,593	\$6,500	
	Office Supplies & Materials		\$6,902	\$6,733	
	Programmatic Materials		\$6,718	\$7,792	
	Staff Training, Travel & Mileage		\$1,105	\$3,100	
	Community Learning Center Sub-total		\$487,244	\$743,328	
	Tier 2: Community Partners Total		\$596,113	\$778,328	
	Original 2-Year Amount				
	1,271,099	Revised 2-Year Amount			
		1,374,440	Variance		
			(103,341)		
Revised Justification: To ensure proper resource allocation for both the CLC and the Group Prenatal Care Project, GLOW!, Tier 2 has been increased. This increase follows the ever-developing, wrap-around services and classes to young children and their families at the LFC.					
Total Evaluation Expense		1,374,440	x	0%	0
Total Program Expense		1,374,440	x	100%	1,374,440
Total Administration Expense		1,374,440	x	0%	0

**DETAIL BUDGET LINE ITEMS
COST ANALYSIS AND JUSTIFICATION**

	Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Tier 3: Early Childhood System of Care				
Justification/Calculations:	\$677,444	\$145,235	\$319,583	\$464,818
Original Justification:				
Goal 5 - Early Childhood Systems & Network Improvement				
Community Relations				
The Commission engages in Community Relations efforts to connect with community leaders, stakeholders and the broader Fresno County audience. By connecting with Fresno County residents and leaders alike, the Commission has the opportunity to reach into every home to share the F5FC mission and vision. To promote and enhance our message to prioritize the first 5 year of life, the Commission will invest in Community Media Partnerships and outreach and communications efforts and materials.				
		\$3,724	\$16,000	
Breastfeeding Promotion		\$39,361	\$90,639	
Child Friendly Business Awards		\$8,279	\$40,000	
Communications Efforts		\$13,781	\$55,444	
Community Outreach Materials		\$56,269	\$77,500	
Community Media Partnerships		\$121,414	\$279,583	
Community Relations Sub-total				
Multi-Sector Partnerships				
Lasting improvements to the health and development of the county's youngest residents are possible when community organizations, businesses, policy makers, families, and F5FC find innovative ways to collaborate and create a more integrated and comprehensive support system for young children and their families. The Commission will invest in emerging multi-sector partnerships that directly align with the 2013-2020 Strategic Plan and the agency's mission and vision.				
		\$23,821	\$40,000	
Multi-Sector Partnerships Sub-total				
Tier 3: Early Childhood System of Care Total		\$145,235	\$319,583	
	Original 2-Year Amount	Revised 2-Year Amount	Variance	
	677,444	464,818	212,626	
Revised Justification: Staff recommends a cost savings for Tier 3 to account for the anticipated reduction in revenue. Staff continues to implement sustainable strategies that continue the crucial work of agency communications. Year 2 amounts for the Community Relations focus area include carryover budgeted amounts from the prior year.				
Total Evaluation Expense		464,818	x	0%
Total Program Expense		464,818	x	100%
Total Administration Expense		464,818	x	0%

**DETAIL BUDGET LINE ITEMS
COST ANALYSIS AND JUSTIFICATION**

Accountability and Evaluation	Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount	
Justification/Calculations:	\$1,800,000	\$770,872	\$799,980	\$1,570,852	
Accountability System & Services					
F5FC is a responsible steward of public dollars. Organizations that receive F5FC funds report financial, program, and evaluation data in order to ensure compliance within their contractual guidelines. F5FC staff partner with grantees to ensure best practices are utilized by all programs. The fiscal reporting structure of the Commission was developed in accordance with the First 5 Financial Management Guide. This guide was developed by the Government Finance Officers Association of the United States and Canada (GFOA).					
F5FC Commissioners are responsible for ensuring that funds are used as voters intended when Proposition 10 was passed in 1998. Commissioners work with F5FC staff to ensure policies and procedures are consistent with the state law. The Commission utilizes Persimmony International, Inc., as the agency's contract management database. The system tracks all phases of procurement, development and contract compliance. F5 staff is recommending a renewal of the Persimmony contract to support the Commission's evaluation and state annual reporting requirements.					
The following line items are being requested to support the Commission's accountability and contract compliance efforts:					
		Contract Management System	\$200,020	\$199,980	
		Maintenance and Technical Assistance Services	\$94,814	\$0	
		Accountability Sub-total	\$294,834	\$199,980	
Evaluation Services					
The effectiveness of the Commission's investments are monitored regularly by staff as well as a contracted evaluator. The contracted evaluator works with the Commission, staff, and grantees to inform ongoing program practices and to evaluate progress towards the Commission's desired outcomes. The Commission uses accountability and evaluation data to inform its decision-making, ensuring that funds are used as efficiently and effectively as possible. F5FC staff recommends renewing the existing contract with Harder+Company Community Research, as the Commission's evaluator.					
With the 2013-2020 F5FC Strategic Plan framework, Harder+Company is prepared to enhance the existing evaluation framework to ensure it continues to closely assess the outcomes for children and families based on the updated strategies and corresponding indicators. In 2017-2019 the rigor of our evaluation approach will continue to be in depth and progressive.					
		Evaluation Sub-total	\$476,038	\$600,000	
		Accountability and Evaluation Total	\$770,872	\$799,980	
	Original 2-Year Amount	Revised 2-Year Amount	Variance		
	1,800,000	1,570,852	229,148		
Total Evaluation Expense		1,570,852	x	100%	1,570,852
Total Program Expense		1,570,852	x	0%	0
Total Administration Expense		1,570,852	x	0%	0

**DETAIL BUDGET LINE ITEMS
COST ANALYSIS AND JUSTIFICATION**

	Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Non-Proposition 10 Funded Initiatives				
Justification/Calculations:				
	\$4,712,842	\$2,282,532	\$2,553,361	\$4,835,893
<i>These Non- Proposition 10 Funded Initiatives create strong partnerships while furthering the Commission's impact on the community. Funding for these program and projects, as detailed below, comes from revenue streams sepeaate from the Proposition 10 Revenue that is received on a monthly basis.</i>				
First 5 CA IMPACT Program				
The IMPACT program is an innovative approach that forges partnerships between First 5 California and counties to achieve the goal of helping children ages 0 to 5 and their families thrive by increasing the number of high-quality early learning child care settings. IMPACT is centered around the state's child care Quality Rating and Improvement System (QRIS). This directly aligns with Tier 1: Goal 2 and First 5 Fresno County's investment centered around the investment of the state First 5 Commission. These funds are received and monitored by Commission Staff.				
		<u>\$863,312</u>	<u>\$840,726</u>	
First 5 CA IMPACT Sub-total				
First 5 CA IMPACT Regional Hub Program				
The primary focus of the IMPACT Hub program funding is to provide coordination and specialized support to consortia within First 5 California IMPACT Region 5 to create economies of scale while building a local early learning system focused on access to high quality early care and education. These funds for F5FC to lead the region in this work include the administrative costs as the Commission serves as the Lead Agency for the multi-county consortium. The Lead Agency is responsible to facilitate quarterly meetings, monitor Hub budget, and maintain a staff role of Regional Hub Coordinator. Region 5 includes the following 7 counties: Fresno, Kern, Kings, Madera, Merced, Tulare, Mariposa.				
		<u>\$607,352</u>	<u>\$961,862</u>	
First 5 CA IMPACT Regional Hub Sub-total				
California Department of Education QRIS Certification				
Funds from the California Department of Education to assist the IMPACT Hub partners in Region 5 build capacity via certification of trainers, observations, and technical assistance of assessors and coaches all related to the Quality Rating Improvement System (QRIS).				
		<u>\$148,729</u>	<u>\$114,097</u>	
CA Dept. Education QRIS Certification Sub-total				
UCSF - Group Prenatal Care Program				
The Group Prenatal Care Pilot Program, funded by University California San Francisco (UCSF), is supporting a recommendation from the First 5 Fresno County commissioned African American Infant Mortality Needs Assessment. With proven outcomes, the program provides prenatal care to pregnant mothers in a group setting with the goal of promoting interest in learning about healthy pregnancy and birth while providing a deep sense of support and community. Funds for this contract includes a subcontract, with CSU Fresno, in order to implement the program. Commission staff will monitor the subcontract agreements and hire administrative staff to coordinate and aid the implementation of the project. This program will be housed at the Lighthouse for Children Community Learning Center.				
		<u>\$638,138</u>	<u>\$621,676</u>	
UCSF - Group Prenatal Care Sub-total				
The David and Lucile Packard Foundation Early Childhood Table				
These dollars supplied by the David and Lucile Packard Foundation are for the co-facilitation support by Commission staff in partnership with Fresno County Superintendent of Schools, for the Fresno County Early Childhood Table. This initiative is to aid in the asset mapping of Early Childhood efforts in the County to continue striving for alignment of efforts.				
		<u>\$25,000</u>	<u>\$15,000</u>	
David and Lucile Packard Foundation Early Childhood Table Sub-total				
Non-Proposition 10 Funded Initiatives Total				
		<u>\$2,282,532</u>	<u>\$2,553,361</u>	
Total Evaluation Expense	4,835,893	x	0%	0
Total Program Expense	4,835,893	x	100%	4,835,893
Total Administration Expense	4,835,893	x	0%	0

**DETAIL BUDGET LINE ITEMS
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Operations Contingency Fund				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Justification/Calculations:				\$1,000,000	\$0	\$1,000,000	\$1,000,000
	Original Two-Year Amount	Revised Two-Year Amount		Variance			
	1,000,000	1,000,000		0			
Total Evaluation Expense		1,000,000	x		0%		0
Total Program Expense		1,000,000	x		0%		0
Total Administration Expense		1,000,000	x		100%		1,000,000

Strategic Reserve Fund				Original Total Two-Year Amount	Year 1 Actuals	Revised Year 2 Amount	Revised Total Two-Year Amount
Justification/Calculations:				\$0	\$0	\$2,000,000	\$2,000,000
	Original Two-Year Amount	Revised Two-Year Amount		Variance			
	0	2,000,000		(2,000,000)			
Total Evaluation Expense		2,000,000	x		0%		0
Total Program Expense		2,000,000	x		100%		2,000,000
Total Administration Expense		2,000,000	x		0%		0

**FIRST 5 FRESNO COUNTY
FIVE YEAR BUDGET FORECAST**

Revenues							
	FY 17/18 ACTUALS	FY 18/19 PROJECTIONS	17/19 REVISED TWO-YEAR BUDGET	FY 19/20 PROJECTIONS	FY 20/21 PROJECTIONS	FY 21/22 PROJECTIONS	FY 22/23 PROJECTIONS
Assigned Fund Balance		\$6,533,243	\$6,533,243				
Prop 10 Revenue	\$8,942,771	\$8,000,000	\$16,942,771	\$7,750,000	\$7,657,000	\$7,572,773	\$7,497,045
Non-Prop. 10 Revenue							
First 5 CA IMPACT Revenue	\$1,470,665	\$1,802,588	\$3,273,253	\$1,408,325	\$0	\$0	\$0
California Department of Ed. Grant	\$133,692	\$114,097	\$247,789	\$148,729	\$0	\$0	\$0
UCSF Grant	\$670,196	\$621,676	\$1,291,872	\$39,254	\$0	\$0	\$0
The David & Lucile Packard Foundation Grant	\$25,000	\$15,000	\$40,000	\$0	\$0	\$0	\$0
Other Revenue	\$239,536	\$50,000	\$289,536	\$50,000	\$50,000	\$50,000	\$50,000
Interest Revenue - County Treasury	\$52,265	\$25,000	\$77,265	\$17,000	\$17,000	\$15,000	\$15,000
Investment Income	-\$8,974	\$0	-\$8,974	\$10,000	\$10,000	\$10,000	\$10,000
Total Revenues	\$11,525,150	\$17,161,604	\$28,686,754	\$9,423,308	\$7,734,000	\$7,647,773	\$7,572,045
Operating Budget							
Salaries & Benefits Sub-total	\$1,318,198	\$1,545,733	\$2,863,931	\$1,214,089	\$1,214,089	\$1,214,089	\$1,214,089
Services & Supplies Sub-total	\$331,179	\$521,957	\$853,137	\$402,834	\$396,636	\$391,636	\$391,636
Total Operating Budget	\$1,649,377	\$2,067,690	\$3,717,068	\$1,616,923	\$1,610,725	\$1,605,725	\$1,605,725
Program Allocations/Strategic Plan Investments							
Tier 1: Children and Families	\$7,711,393	\$6,012,291	\$13,723,684	\$4,730,077	\$4,653,275	\$4,641,360	\$4,576,321
Tier 2: Community Partners	\$596,113	\$778,328	\$1,374,440	\$640,000	\$630,000	\$625,000	\$600,000
Tier 3: Early Childhood System of Care	\$145,235	\$319,583	\$464,818	\$240,000	\$240,000	\$240,000	\$240,000
Accountability and Evaluation	\$770,872	\$799,980	\$1,570,852	\$600,000	\$600,000	\$535,688	\$550,000
Tiers & Accountability Sub-total	\$9,223,612	\$7,910,182	\$17,133,794	\$6,210,077	\$6,123,275	\$6,042,048	\$5,966,321
Non-Prop 10 Funded Initiatives Sub-total	\$2,282,532	\$2,553,361	\$4,835,893	\$1,596,308	\$0	\$0	\$0
Total Strategic Plan Investments	\$11,506,144	\$10,463,543	\$21,969,687	\$7,806,385	\$6,123,275	\$6,042,048	\$5,966,321
Operations Contingency Fund	\$0	\$1,000,000	\$1,000,000	\$0	\$0	\$0	\$0
Strategic Reserve Fund	\$0	\$2,000,000	\$2,000,000	\$0	\$0	\$0	\$0
Total First 5 Fresno County Budget	\$13,155,521	\$15,531,233	\$28,686,754	\$9,423,308	\$7,734,000	\$7,647,773	\$7,572,046